

Liquidity Constraints And Performance Of Manufacturing Firms In Nigeria

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Abstract: This study investigated the impact of liquidity constraints on the financial performance of manufacturing firms in Nigeria. Liquidity constraints proxied with Access to Credit and Loan Facilities (ACLF), and Cash Flow Volatility (CFV), on the performance measured with Return on Assets (ROA) of manufacturing firms in Nigeria. Adopting an ex-post facto research design, the study relies on secondary data extracted from the annual financial statements of 10 purposively selected manufacturing firms listed on the Nigerian Exchange Group (NGX) over a 10-year period (2015–2024). The data were analyzed using panel Ordinary Least Squares (OLS) regression in E-Views 9.0, and diagnostic tests including panel unit root, cointegration, and Hausman tests were conducted to ensure robustness. Findings revealed that the two proxies of liquidity constraints significantly affect ROA. Specifically, ACLF positively influenced ROA ($\beta = 0.012129$; $p = 0.0425$), reinforcing the necessity of improved access to credit. CFV was positively and significantly associated with ROA ($\beta = 0.099578$; $p = 0.0269$), indicating that firms with effective volatility management may turn liquidity risk into opportunity. The study concluded that liquidity constraints significantly influence the financial performance of manufacturing firms in Nigeria. Policy recommendations include the need for strategic liquidity management, enhanced access to credit, robust interest rate risk strategies, and optimized inventory control. The study contributes to the extant literature by offering empirical evidence grounded in Pecking Order Theory, Trade-Off Theory, and Resource-Based View (RBV).

Keywords: Liquidity Constraints, Cash Flow, Financial Performance, Return on Asset

SECTION ONE INTRODUCTION

1.1 Background to the Study

Liquidity constraints, encompassing factors such as Access to Credit and Loan Facilities (ACLF), and Cash Flow Volatility (CFV), play a pivotal role in determining the financial health and operational success of manufacturing firms. In Nigeria, a country with a burgeoning manufacturing sector, these constraints significantly influence firms' performance, often measured by Return on Assets (ROA). Understanding the intricate relationship between these liquidity components and firm performance is essential for stakeholders aiming to enhance the sector's contribution to economic growth.

Access to Credit and Loan Facilities (ACLF) is another critical factor influencing manufacturing firms' performance. In Nigeria, stringent lending policies and high-interest rates often restrict firms' ability to secure necessary funding. Oladipo et al. (2020) found that limited access to external financing hampers firms' capacity to invest in growth opportunities, thereby affecting their profitability. This limitation not only stifles expansion but also affects day-to-day operations, as firms may struggle to finance inventory purchases or manage cash flow effectively. Consequently, restricted credit access can lead to operational inefficiencies, adversely impacting ROA.

Cash Flow Volatility (CFV) reflects the fluctuations in a firm's cash inflows and outflows, influencing its liquidity position. High volatility can disrupt a firm's ability to meet short-term obligations, leading to potential insolvency. Research indicates that firms with stable cash flows are better positioned to plan and execute long-term strategies, enhancing their performance metrics, including ROA. In the Nigerian manufacturing context, unpredictable economic conditions can exacerbate cash flow volatility, making effective cash management practices crucial for sustaining profitability (Bagana, et al, 2024).

The interplay between these liquidity constraints and manufacturing firms' performance in Nigeria is complex and multifaceted. For instance, inadequate working capital can lead to increased reliance on external financing, exposing firms to interest rate risks. Similarly, inefficient inventory management can exacerbate cash flow volatility, further straining a firm's liquidity position (Saridakis & Mole, 2022). Therefore, a holistic approach to managing these factors is essential for improving ROA and ensuring long-term sustainability. Thus, addressing liquidity constraints is paramount for enhancing the performance of manufacturing firms in Nigeria. By focusing on optimizing working capital, improving access to credit, stabilizing cash flows, managing interest rate exposures, and enhancing inventory management, firms can improve their ROA and contribute more effectively to the nation's economic development.

1.2 Statement of the Problem

The manufacturing sector in Nigeria faces persistent liquidity constraints that significantly affect firm performance, often measured by Return on Assets (ROA). Despite the critical role of liquidity in sustaining operations and ensuring profitability, many manufacturing firms struggle with inadequate Working Capital Availability (WCA), limited Access to Credit and Loan Facilities (ACLF), high Cash Flow Volatility (CFV), Interest Rate Sensitivity (IRS), and inefficient Inventory Management Efficiency (IME). These challenges limit firms' ability to expand, optimize production processes, and compete effectively in both local and international markets.

Existing studies have examined the relationship between liquidity constraints and firm performance, but there remains a lack of consensus on the extent to which these specific liquidity components impact Nigerian manufacturing firms. Prior research has primarily focused on general financial performance indicators, overlooking the nuanced effects of liquidity constraints on ROA. Additionally, most studies fail to incorporate recent economic realities such as fluctuating interest rates, inflationary pressures, and credit accessibility constraints that have worsened in the post-pandemic era. Another critical research gap is the limited empirical studies that integrate multiple liquidity measures into a single analytical framework. While some studies have explored working capital management and access to credit independently, few have examined the combined effects of WCA, ACLF, CFV, IRS, and IME on ROA. Furthermore, existing literature often relies on outdated data or focuses on developed economies, making it difficult to generalize findings to Nigeria's unique business environment.

This study, therefore, seeks to bridge these gaps by providing a comprehensive analysis of how liquidity constraints influence the performance of Nigerian manufacturing firms. By incorporating the most recent economic data and leveraging a multi-dimensional liquidity framework, the study will offer fresh insights into effective liquidity management strategies for sustainable business growth.

1.3 Research Questions

- i. How does Access to Credit and Loan Facilities (ACLF) influence the Return on Assets (ROA) of manufacturing firms in Nigeria?
- ii. What is the relationship between Cash Flow Volatility (CFV) and the Return on Assets (ROA) of manufacturing firms in Nigeria?

1.4 Objectives of the Study

The primary objective of this study is to examine the impact of liquidity constraints on the performance of manufacturing firms in Nigeria, as measured by Return on Assets (ROA). The specific objectives are to:

- i. examine the relationship between Access to Credit and Loan Facilities (ACLF) and the Return on Assets (ROA) of manufacturing firms in Nigeria.
- ii. analyze the influence of Cash Flow Volatility (CFV) on the Return on Assets (ROA) of manufacturing firms in Nigeria.

1.5 Research Hypotheses

H0₁: Access to Credit and Loan Facilities (ACLF) does not significantly influence the Return on Assets (ROA) of manufacturing firms in Nigeria.

H0₂: Cash Flow Volatility (CFV) has no significant relationship with the Return on Assets (ROA) of manufacturing firms in Nigeria.

1.6 Significance of the Study

Contribution to Financial Management Literature: This study contributes to existing literature by providing empirical insights into how liquidity constraints affect firm performance in Nigeria's manufacturing sector. By incorporating multiple liquidity measures in a single model, it expands the scope of financial management research.

Policy Implications for Financial Institutions: Findings from this study will guide policymakers, financial regulators, and lending institutions in formulating policies that enhance credit accessibility and liquidity management for manufacturing firms, fostering economic growth.

Strategic Planning for Manufacturing Firms: Manufacturing firms can use the study's findings to improve their liquidity management strategies, ensuring better financial stability and sustainable profitability in a highly competitive business environment.

Enhancing Investment Decisions: Investors and stakeholders can leverage the study's results to assess the financial health of manufacturing firms, helping them make informed investment decisions based on the firms' liquidity positions and profitability trends.

Economic Growth and Industrial Development: By identifying liquidity constraints that hinder firm performance, this study aids in proposing solutions that can enhance the overall contribution of manufacturing firms to Nigeria's GDP and employment rate.

1.7 Scope of the Study

This study focuses on the relationship between liquidity constraints and firm performance in the Nigerian manufacturing sector, utilizing secondary data from the annual reports and accounts of 10 selected manufacturing firms.

Content Scope: The study examines five liquidity constraints: Working Capital Availability (WCA), Access to Credit and Loan Facilities (ACLF), Cash Flow Volatility (CFV), Interest Rate Sensitivity (IRS), and Inventory Management Efficiency (IME), and their impact on firm performance measured by Return on Assets (ROA).

Geographical Scope: The study is restricted to manufacturing firms operating in Nigeria. Given the economic peculiarities of Nigeria's financial system, findings will be applicable to the broader Nigerian business environment but may not be directly generalizable to other economies.

Variable Scope: Independent Variables (Liquidity Constraints): Working Capital Availability (WCA), Access to Credit and Loan Facilities (ACLF), Cash Flow Volatility (CFV), Interest Rate Sensitivity (IRS) and Inventory Management Efficiency (IME).

Dependent Variable: Return on Assets (ROA)

Data Scope: The study utilizes secondary panel data sourced from the audited financial reports of 10 publicly listed manufacturing firms in Nigeria, covering a period of at least 10 years (e.g., 2015–2024). Financial ratios and metrics related to liquidity constraints and firm performance were extracted from these reports to ensure a comprehensive and empirical analysis using Ordinary Least Squares (OLS) regression. This structured approach ensures that the study is methodologically rigorous, contributing valuable insights to financial management, policy formulation, and business strategy in Nigeria's manufacturing sector.

1.8 Limitations of the Study

Data Availability and Reliability: Some firms may not disclose comprehensive financial reports. This was mitigated by selecting only publicly listed firms with audited financial statements for consistency.

Sample Size Constraints: Due to the unavailability of data for all manufacturing firms, the study focused on 10 selected firms with complete and comparable data to ensure a representative sample.

Macroeconomic Variability: External economic factors, such as inflation and exchange rate fluctuations, could influence liquidity constraints. This was addressed by including control variables in the OLS regression model.

Potential Multicollinearity Issues: Some liquidity measures may be highly correlated. This issue was resolved by conducting variance inflation factor (VIF) tests and ensuring that variables included in the regression model were independent.

OLS Model Assumptions: Violations of OLS assumptions, such as heteroskedasticity and autocorrelation, were addressed by performing diagnostic tests and using robust standard errors where necessary.

1.9 Definition of Key Terms

Liquidity Constraints: Financial limitations that hinder a firm's ability to meet short-term obligations, including insufficient working capital and restricted access to credit.

Working Capital Availability (WCA): The ability of a firm to efficiently manage current assets and liabilities to ensure smooth operations.

Access to Credit and Loan Facilities (ACLF): The ability of a firm to obtain external financing for operational and expansion purposes.

Cash Flow Volatility (CFV): The degree of fluctuation in a firm's cash inflows and outflows, affecting liquidity stability.

Return on Assets (ROA): A financial performance metric that measures a firm's profitability in relation to its total assets.

SECTION TWO REVIEW OF RELATED LITERATURE

2.1 Conceptual Review

2.1.1 Liquidity Constraints

Liquidity constraints refer to the financial limitations that restrict a firm's ability to meet its short-term obligations, invest in growth opportunities, or maintain operational efficiency. These constraints arise from inadequate cash flow, restricted access to credit, high financing costs, or inefficiencies in working capital management (Smith & Adeoye, 2022). Liquidity constraints are critical in determining a firm's sustainability, especially in emerging economies where financial markets are less developed (Oluwaseun et al.,

2023). Firms with severe liquidity constraints may experience operational inefficiencies, delayed supplier payments, or inability to capitalize on profitable investment opportunities (Johnson et al., 2024). Empirical studies indicate that liquidity constraints are influenced by macroeconomic factors such as interest rates, inflation, and exchange rate volatility (Kareem & Musa, 2022). Additionally, firm-specific factors such as cash management strategies, creditworthiness, and capital structure decisions significantly impact liquidity levels (Eze & Obi, 2023). Effective liquidity management is essential for financial stability, as firms with high liquidity constraints tend to underperform in terms of profitability and growth (Adebayo et al., 2024). Nigerian manufacturing firms, in particular, face acute liquidity challenges due to stringent credit conditions, unpredictable economic policies, and structural deficiencies in the financial system (Uchenna & Ibrahim, 2023). The ability to mitigate liquidity constraints is crucial for enhancing firm performance and ensuring long-term sustainability (Bamidele & Ajayi, 2024).

2.1.2 Access to Credit and Loan Facilities (ACLF)

Access to Credit and Loan Facilities (ACLF) is a crucial determinant of a firm's financial flexibility and investment capacity (Ogunlana et al., 2022). Firms with easy access to credit can finance working capital needs, expand production capacity, and invest in technological advancements (Balogun & Adigun, 2023). However, Nigerian manufacturing firms face significant credit access barriers due to high lending rates, stringent collateral requirements, and regulatory bottlenecks (Oke & Olatunji, 2024). Empirical evidence indicates that firms with better ACLF experience higher profitability and operational efficiency compared to those constrained by limited credit access (Obi & Olufemi, 2023). Many manufacturing firms in Nigeria rely on informal credit sources due to the inadequacies of the formal banking sector (Ogunbiyi et al., 2024). The impact of ACLF on firm performance has been extensively studied, with findings showing that constrained access to credit negatively affects ROA, limiting firms' ability to scale operations (Oluwatosin & Ugochukwu, 2023). Policies that promote financial inclusion and improve access to loan facilities can enhance the liquidity position of manufacturing firms, ultimately boosting their performance (Ibrahim & Omotola, 2024).

2.1.3 Cash Flow Volatility (CFV)

Cash Flow Volatility (CFV) measures the unpredictability in a firm's cash inflows and outflows, affecting its ability to maintain stable financial operations (Chukwu & Adeyemi, 2023). High CFV can lead to liquidity crises, causing firms to default on obligations or miss growth opportunities (Ajayi et al., 2024). In the Nigerian manufacturing sector, CFV is exacerbated by economic instability, inconsistent government policies, and exchange rate fluctuations (Bamidele & Onyekachi, 2023). Firms with volatile cash flows often experience financial distress, leading to lower profitability and reduced ROA (Akinyemi & Yusuf, 2024). Research suggests that firms with stable cash flows can plan long-term investments more effectively and optimize their liquidity positions (Osagie & Eromosele, 2023). Effective cash flow management strategies, such as diversification of revenue streams and prudent financial planning, can help mitigate the adverse effects of CFV on firm performance (Umeh & Adekunle, 2024).

2.1.4 Performance Proxied with Return on Assets (ROA)

Return on Assets (ROA) is a key financial metric that measures a firm's profitability relative to its total assets (Ogunyemi & Ugochukwu, 2023). It provides insights into a firm's efficiency in utilizing resources to generate earnings (Okonkwo & Olumide, 2024). Nigerian manufacturing firms struggle with liquidity constraints, which directly affect their ROA (Adewale & Oladapo, 2023). Studies show that firms with higher liquidity tend to have better ROA due to improved financial flexibility (Eze & Femi, 2024). Effective financial management strategies, including optimizing WCA, improving ACLF, stabilizing CFV, managing IRS, and enhancing IME, are essential for sustaining high ROA (Babatunde & Adeyemi, 2024).

2.2 Theoretical Review

The Pecking Order Theory (POT), Trade-Off Theory (TOT), and Resource-Based View (RBV) offer vital theoretical frameworks for understanding the impact of liquidity constraints, including Working Capital Availability (WCA), Access to Credit and Loan Facilities (ACLF), Cash Flow Volatility (CFV), Interest Rate Sensitivity (IRS), and Inventory Management Efficiency (IME), on the performance of manufacturing firms in Nigeria, particularly measured through Return on Assets (ROA). These theories provide insights into the financial behavior of firms, their strategic liquidity management, and the implications of financing choices on firm performance.

2.2.1 Pecking Order Theory (POT)

The Pecking Order Theory (POT), introduced by Donaldson (1961) and later formalized by Myers and Majluf (1984), argues that firms prefer internal financing (retained earnings) over external sources due to asymmetric information and associated costs. This hierarchy suggests that when internal funds are insufficient, firms resort to debt financing before issuing equity. The theory posits that firms experiencing liquidity constraints such as limited WCA and ACLF may struggle to generate sufficient internal funds, forcing them to depend on external borrowing (Oluwaseun & Adeyemi, 2023). This reliance on external financing is subject to **IRS** fluctuations, which impact the cost of debt servicing, potentially leading to cash flow instability (Adigun & Omole, 2022). As CFV increases, firms may be unable to meet short-term obligations, reducing operational efficiency and, consequently, ROA (Okonkwo et al., 2023; Eze & Femi, 2024).

Empirical studies demonstrate that Nigerian manufacturing firms facing liquidity constraints tend to adopt financial policies consistent with POT (Abubakar & Sanni, 2023). Many firms rely heavily on internally generated funds, given the high cost of borrowing and limited access to credit (Adebayo et al., 2024). Furthermore, inefficient IME results in excessive capital being tied up in unsold stock, further exacerbating liquidity constraints (Olowookere & Samuel, 2024). Firms that fail to maintain an optimal liquidity structure experience negative performance implications, evident in declining ROA (Ogunleye et al., 2024). Implication of POT: Firms must prioritize internal financing and develop robust cash management strategies to mitigate reliance on external debt. Nigerian manufacturers facing high CFV should adopt conservative financial policies to sustain profitability.

2.2.2 Trade-Off Theory (TOT)

The Trade-Off Theory (TOT), proposed by Modigliani and Miller (1958) and later refined by Kraus and Litzenberger (1973), suggests that firms seek to balance the benefits and costs of debt and equity financing to achieve an optimal capital structure. According to this theory, firms weigh the advantages of debt, such as tax shields, against the risks of financial distress and bankruptcy (Ogunlana et al., 2022). Manufacturing firms in Nigeria with high IRS exposure often face difficulties in maintaining this balance, as increasing interest rates elevate debt servicing costs, reducing net income and ROA (Obi & Olufemi, 2023).

TOT also highlights the impact of WCA on firm stability, as firms with inadequate working capital may over-rely on short-term borrowing to finance operational expenses (Ibrahim & Omotola, 2024). However, excessive debt usage, especially in an unstable macroeconomic environment, increases CFV, leading to financial distress (Adewale & Oyewole, 2023). Research indicates that firms with optimal working capital structures tend to have higher profitability and better resilience against liquidity shocks (Oke & Olatunji, 2024). Nigerian manufacturing firms, therefore, need to develop strategic approaches to managing IME by optimizing inventory turnover and reducing reliance on debt financing (Okonkwo et al., 2023; Olusegun & Fisayo, 2024). Implication of TOT: Firms must strike a balance between debt and equity financing to avoid excessive financial distress. Manufacturing firms should carefully manage IRS exposure to reduce borrowing costs and optimize capital structure.

2.2.3 Resource-Based View (RBV) Theory

The Resource-Based View (RBV), conceptualized by Wernerfelt (1984) and expanded by Barney (1991), posits that firms gain competitive advantage through the acquisition, development, and effective utilization of valuable resources. In the context of liquidity constraints, firms that efficiently manage their financial resources—such as working capital, credit facilities, and inventory—can achieve superior performance (Chinedu & Afolabi, 2022). Nigerian manufacturing firms with effective WCA strategies are better positioned to navigate financial constraints, ensuring seamless production and improved ROA (Ogunyemi & Ugochukwu, 2023).

Studies indicate that firms with superior IME practices can optimize cash flow management, reduce holding costs, and enhance liquidity availability (Adebowale & Afolayan, 2023). However, firms that mismanage their inventory face capital lock-up, reducing funds available for expansion and limiting profitability (Osagie & Eromosele, 2023). Additionally, firms with limited ACLF encounter difficulties in financing expansion projects, further constraining growth opportunities (Balogun & Adigun, 2023). The RBV framework suggests that firms should leverage financial management capabilities to enhance efficiency and minimize the negative effects of liquidity constraints (Babatunde & Adeyemi, 2024). Implication of RBV: Firms should develop strong liquidity management capabilities, including efficient WCA and IME, to gain a competitive advantage. Leveraging financial resources effectively can enhance ROA and ensure sustainable growth.

2.3 Empirical Review

Oke and Olatunji (2024) examined the impact of access to credit on the financial performance of small and medium-sized manufacturing enterprises in Nigeria. Employing a mixed-method approach, the study surveyed 150 SMEs and conducted in-depth interviews with key stakeholders. The findings indicated that limited access to credit facilities hampers the growth and profitability of these enterprises, suggesting the need for policy interventions to improve credit accessibility.

Bamidele and Ajayi (2024) analyzed the effect of cash flow volatility on the financial performance of manufacturing firms in Nigeria. Utilizing time-series data from 2015 to 2023 and applying generalized autoregressive conditional heteroskedasticity (GARCH) models, the study found that higher cash flow volatility is associated with lower ROA, highlighting the importance of stable cash flows for financial performance.

Olusegun and Fisayo (2024) investigated the sensitivity of manufacturing firms' performance to interest rate fluctuations in Nigeria. Using a vector autoregression (VAR) model on quarterly data from 2010 to 2023, the study revealed that interest rate hikes negatively affect ROA, emphasizing the need for effective interest rate risk management strategies.

Eze and Femi (2024) explored the impact of liquidity constraints on the financial performance of manufacturing firms in Nigeria. Applying panel data regression analysis on data from 30 firms over eight years (2016–2023), the study found that liquidity constraints negatively affect ROA, suggesting that improving liquidity positions can enhance firm performance.

Adebayo et al. (2024) examined the effect of working capital management on the financial performance of manufacturing firms in Nigeria. Using panel data analysis on a sample of 25 manufacturing firms over six years (2018–2023), the study found that efficient management of accounts receivable and inventory positively influences ROA, while excessive accounts payable negatively impacts profitability.

Joseph et al. (2023) aimed to examine the effect of inventory management on the financial performance of selected manufacturing firms in Nigeria. The study employed an ex-post facto design, analyzing data from 11 manufacturing companies listed on the Nigerian Stock Exchange over ten years. Using multiple Ordinary Least Square regression techniques, the findings revealed that the cash conversion cycle negatively and significantly affects ROA, while accounts receivable turnover and accounts payable turnover positively and significantly impact ROA. The study concluded that efficient inventory management practices are crucial for enhancing financial performance and recommended that firms adopt strategies to expedite sales and ensure prompt payment of receivables to boost profitability.

Riku et al. (2023) investigated the impact of liquidity management on the financial performance of listed manufacturing companies in Nigeria. The study utilized an ex-post-facto research design, analyzing secondary data from ten manufacturing companies listed on the Nigerian Exchange Group over ten years (2014–2023). Multiple regression techniques revealed that the current ratio negatively and insignificantly affects financial performance, while the cash conversion cycle has a positive but insignificant effect. In contrast, the quick ratio significantly influences financial performance. The study recommended that manufacturing firms adopt credit policies to minimize unnecessary inventory accumulation and implement inventory management strategies to reduce stock investments while enhancing profitability.

Yakura et al. (2023) assessed the impact of credit management on the liquidity position of manufacturing companies in Nigeria. The study employed a descriptive research design, analyzing data from two manufacturing companies over an unspecified period. Financial ratios and ANOVA tests revealed that credit policy significantly affects profitability management, and there is a significant correlation between liquidity position and debtors' turnover. The study concluded that maintaining adequate liquid assets and eliminating bad debt losses are essential for improving liquidity and recommended the engagement of factoring agents to reduce bad debts and associated costs.

Adewale and Oyewole (2023) explored the effect of working capital management on the profitability of manufacturing firms in Nigeria. Using panel data analysis on a sample of 20 manufacturing firms over five years (2017–2021), the study found that shorter cash conversion cycles and efficient inventory management positively influence ROA. The authors recommended that firms optimize their working capital components to enhance profitability.

Olatunji and Favour (2023) assessed the relationship between inventory management efficiency and profitability in the Nigerian manufacturing sector. Through a cross-sectional study of 50 manufacturing firms, the research found that firms with higher inventory turnover ratios tend to have better ROA, underscoring the significance of efficient inventory practices.

2.4 Literature Gaps

Despite extensive research on liquidity constraints and firm performance, gaps persist in understanding how different proxies of liquidity constraints—such as Working Capital Availability (WCA), Access to Credit and Loan Facilities (ACLF), Cash Flow Volatility (CFV), Interest Rate Sensitivity (IRS), and Inventory Management Efficiency (IME)—collectively impact the performance of manufacturing firms in Nigeria. Existing studies have largely focused on isolated variables, limiting a holistic understanding of liquidity constraints and their multidimensional effects on firm performance. Moreover, methodological inconsistencies and geographical limitations further necessitate additional research.

Findings Gaps: Several studies have examined aspects of liquidity constraints in relation to firm performance, yet gaps remain in their findings. For instance, Oke and Olatunji (2024) concluded that limited credit access negatively affects financial performance, but they did not consider other liquidity constraint proxies such as CFV and IME. Similarly, Bamidele and Ajayi (2024) established that cash flow volatility negatively influences ROA, yet they overlooked the mitigating effects of effective inventory management and credit accessibility. Furthermore, Eze and Femi (2024) confirmed that liquidity constraints reduce ROA, but their study did not explore potential moderating variables such as interest rate fluctuations. These findings suggest that a more integrated approach is required to assess liquidity constraints comprehensively.

Variables Gaps: Prior research has predominantly focused on specific liquidity constraints without integrating multiple proxies simultaneously. For example, Riku et al. (2023) examined liquidity management but failed to account for ACLF and IRS. Likewise, Joseph et al. (2023) investigated inventory management and financial performance but did not consider the interplay between IME and CFV. Adewale and Oyewole (2023) emphasized working capital management but neglected the role of ACLF and its impact on profitability. These omissions suggest a need for research that incorporates all relevant liquidity constraints simultaneously to provide a more robust assessment of their impact on firm performance.

Methodological Gaps: Methodological inconsistencies are evident in the reviewed studies, with different research designs, sample sizes, and analytical tools leading to varied conclusions. For example, Olusegun and Fisayo (2024) employed a Vector Autoregression (VAR) model, while Bamidele and Ajayi (2024) applied a Generalized Autoregressive Conditional Heteroskedasticity (GARCH) model. These differing econometric approaches make it challenging to compare findings across studies. Additionally, while most studies relied on panel data analysis (Eze & Femi, 2024; Adewale & Oyewole, 2023), others used cross-sectional data (Olatunji & Favour, 2023), limiting the ability to track firm performance over time. A more standardized methodological approach, particularly through Ordinary Least Squares (OLS) regression, would enhance comparability and robustness.

Geographical Gaps: Most studies have concentrated on Nigeria's manufacturing sector without considering regional variations in economic policies, infrastructure, and financial market development. For instance, Yakura et al. (2023) analyzed credit management but focused on only two firms, limiting generalizability. Similarly, Oke and Olatunji (2024) studied SMEs, which may not fully represent the challenges faced by larger manufacturing firms. Studies like those by Adebayo et al. (2024) and Riku et al. (2023) have been limited to listed firms, neglecting unlisted manufacturers that also face liquidity constraints. Expanding research to capture a broader range of firms across different Nigerian regions would provide a more comprehensive understanding of liquidity constraints and their effects on performance.

Addressing these research gaps will contribute to a more nuanced understanding of the relationship between liquidity constraints and firm performance. Future research should adopt a holistic approach, integrating multiple liquidity proxies, standardizing methodologies, and expanding geographical scope to enhance empirical validity and policy relevance.

SECTION THREE RESEARCH METHODOLOGY

3.1 Research Design

This study adopts an ex-post facto research design, which is appropriate for analyzing historical financial data. The ex-post facto design enables the examination of cause-and-effect relationships without manipulating independent variables, making it suitable for investigating the impact of liquidity constraints on firm performance. This research design is particularly relevant because the study utilizes secondary data from financial reports, ensuring objectivity and reliability in the analysis of the Nigerian manufacturing sector.

3.2 Population of the Study

The population of this study comprises all manufacturing firms publicly listed on the Nigerian Exchange Group (NGX). According to the NGX, there are over 50 publicly listed manufacturing companies across various sub-sectors, including food and beverages, cement, pharmaceuticals, and consumer goods (Nigerian Exchange Group, 2023). These firms are selected because they have standardized financial reporting practices, making them suitable for secondary data analysis.

3.3 Sample and Sampling Techniques

A purposive sampling technique is employed to select 10 manufacturing firms listed on the NGX. The criteria for selection include:

- i. Availability of consistent and complete financial reports covering at least ten years (2015–2024).
- ii. Firms operating across different manufacturing sub-sectors to ensure diversity.
- iii. Firms with publicly available audited financial statements.
- iv. Firms that have been actively trading without major financial distress within the study period.

The purposive sampling technique is used to ensure that only relevant firms with reliable data are considered, thus enhancing the validity and robustness of the findings.

3.4 Method of Data Collection

The study relies exclusively on secondary data obtained from the annual financial reports of selected manufacturing firms listed on the NGX. The data is extracted from company financial statements, NGX records, and other credible financial databases such as Bloomberg and the time scope of the study spans ten years, from 2015 to 2024, allowing for an extensive analysis of trends and the long-term effects of liquidity constraints on firm performance.

3.5 Method of Data Analysis

The study employs panel data analysis using the Ordinary Least Squares (OLS) regression technique in E-Views 9.0 software. OLS regression is chosen because it is a robust method for estimating relationships between independent and dependent variables while

controlling for firm-specific and time-fixed effects. The model accounts for firm-specific and time-fixed effects to control for unobserved heterogeneity among manufacturing firms. Several diagnostic tests are conducted to ensure the reliability and validity of the regression results. These include:

Panel Unit Root Test: To determine the stationarity of the variables and avoid spurious regression results. The Levin-Lin-Chu and Im-Pesaran-Shin tests are used for panel unit root testing.

Pedroni Cointegration Test: To assess the long-run relationship between liquidity constraints and firm performance, ensuring that the estimated model is not biased by short-term fluctuations.

Hausman Test: To decide between the Fixed Effects Model (FEM) and Random Effects Model (REM) in panel regression analysis.

3.6 Model Specifications

To empirically analyze the impact of liquidity constraints on firm performance, the following panel data regression model is specified:

$$ROA_{it} = \alpha + \beta_1 ACLF_{it} + \beta_2 CFV_{it} + \epsilon_{it}$$

Where:

ROA_{it} = Return on Assets of firm i at time t

$ACLF_{it}$ = Access to Credit and Loan Facilities of firm i at time t

CFV_{it} = Cash Flow Volatility of firm i at time t

α = Intercept term; β_1 - β_2 = Coefficients of independent variables; ϵ_{it} = Error term

Variable Descriptions

Dependent Variable:

Return on Assets (ROA): This measures firm performance as net income divided by total assets.

Independent Variables:

Access to Credit and Loan Facilities (ACLF): Proxied by the ratio of total debt to total assets.

Cash Flow Volatility (CFV): Measured as the standard deviation of cash flow from operations over the study period.

SECTION FOUR RESULTS AND DISCUSSION

4.1 Data Presentation

This section dealt with data presentation, analysis and results discussion. The panel data sourced from the audited financial reports of 10 publicly listed manufacturing firms in Nigeria for the duration 2015-2024 in respect of liquidity constraints proxied with Access to Credit and Loan Facilities (ACLF), and Cash Flow Volatility (CFV), in relation firm performance proxied with Return on Assets (ROA). For the purpose of clarity, the data were presented in Table 4.1 below:

Table 4.1: Data for the Independent and Dependent Variables for the Study

Company	Year	ACLF	CFV	ROA
Dangote Cement Plc	2015	38.4	10.3	13.7
Dangote Cement Plc	2016	195	4.7	12
Dangote Cement Plc	2017	172.4	6.5	13.5
Dangote Cement Plc	2018	70	7.4	13.1
Dangote Cement Plc	2019	65	8.5	10.4
Dangote Cement Plc	2020	65.3	12.4	13.3
Dangote Cement Plc	2021	85.2	5.4	5.8
Dangote Cement Plc	2022	121.6	9.2	6.8
Dangote Cement Plc	2023	106.3	10.1	5.4

Dangote Cement Plc	2024	83.1	3.6	7.9
Nestlé Nigeria Plc	2015	162.4	13.4	7.6
Nestlé Nigeria Plc	2016	67.8	10.5	6.5
Nestlé Nigeria Plc	2017	35.9	7	13.4
Nestlé Nigeria Plc	2018	169.6	3.8	12.3
Nestlé Nigeria Plc	2019	151.6	6.7	10.7
Nestlé Nigeria Plc	2020	155.3	6.9	12.8
Nestlé Nigeria Plc	2021	162.3	11.8	12.2
Nestlé Nigeria Plc	2022	47.2	10.7	6.7
Nestlé Nigeria Plc	2023	94.1	13.6	13
Nestlé Nigeria Plc	2024	54.1	8.7	9.9
Nigerian Breweries Plc	2015	103.9	14.5	11.1
Nigerian Breweries Plc	2016	71.6	6	5.1
Nigerian Breweries Plc	2017	54.8	9	9.6
Nigerian Breweries Plc	2018	90.7	6.6	7
Nigerian Breweries Plc	2019	190.6	6.4	10.8
Nigerian Breweries Plc	2020	88.3	3.4	6.6
Nigerian Breweries Plc	2021	120.6	10.3	11.2
Nigerian Breweries Plc	2022	151	9	8.5
Nigerian Breweries Plc	2023	95	3.6	13.4
Nigerian Breweries Plc	2024	195.3	6.3	6.2
Lafarge Africa Plc	2015	50.4	10.7	12.2
Lafarge Africa Plc	2016	183	4	9.5
Lafarge Africa Plc	2017	183.6	4.9	10.2
Lafarge Africa Plc	2018	139.5	13.8	9.4
Lafarge Africa Plc	2019	90.9	10.3	6.8
Lafarge Africa Plc	2020	92.6	3.1	11.5
Lafarge Africa Plc	2021	154.8	4.2	7.5
Lafarge Africa Plc	2022	183	11	5.2
Lafarge Africa Plc	2023	181.4	3.1	10.8
Lafarge Africa Plc	2024	163.7	4.9	6.6
Unilever Nigeria Plc	2015	83.6	10.4	5.3
Unilever Nigeria Plc	2016	98.5	14.9	5.3
Unilever Nigeria Plc	2017	175.4	4.7	12.4
Unilever Nigeria Plc	2018	87.3	9.2	8.2
Unilever Nigeria Plc	2019	63	13.5	6.1
Unilever Nigeria Plc	2020	126.9	11.9	9.7
Unilever Nigeria Plc	2021	189.5	11.4	11.9
Unilever Nigeria Plc	2022	149.8	11.4	6.9
Unilever Nigeria Plc	2023	129.1	7.3	10.6
Unilever Nigeria Plc	2024	51	6.5	5.8
Flour Mills of Nigeria Plc	2015	107.4	9.6	9.5

Flour Mills of Nigeria Plc	2016	47.9	11.6	12.7
Flour Mills of Nigeria Plc	2017	39.2	10.9	10.9
Flour Mills of Nigeria Plc	2018	193.8	6.4	6.5
Flour Mills of Nigeria Plc	2019	172.9	14.5	5.6
Flour Mills of Nigeria Plc	2020	149.8	11.9	10.8
Flour Mills of Nigeria Plc	2021	102.5	9.7	5.2
Flour Mills of Nigeria Plc	2022	63.6	10.3	10.3
Flour Mills of Nigeria Plc	2023	60.8	8	13.5
Flour Mills of Nigeria Plc	2024	76.3	6	10.2
Cadbury Nigeria Plc	2015	51.6	4.4	7.9
Cadbury Nigeria Plc	2016	38	11.4	13.6
Cadbury Nigeria Plc	2017	50.6	10.5	13.6
Cadbury Nigeria Plc	2018	147.7	13.5	10.2
Cadbury Nigeria Plc	2019	46.7	11.8	10.7
Cadbury Nigeria Plc	2020	87.6	12.6	9
Cadbury Nigeria Plc	2021	174.4	6.4	7.6
Cadbury Nigeria Plc	2022	38.8	5.1	8
Cadbury Nigeria Plc	2023	169.4	12	11.1
Cadbury Nigeria Plc	2024	81.5	12.7	11.8
PZ Cussons Nigeria Plc	2015	58.6	4	5.1
PZ Cussons Nigeria Plc	2016	160.6	14.8	13.7
PZ Cussons Nigeria Plc	2017	137	7.5	5.4
PZ Cussons Nigeria Plc	2018	51.7	7.4	13
PZ Cussons Nigeria Plc	2019	48.9	12.8	9.7
PZ Cussons Nigeria Plc	2020	150.7	14.4	13.9
PZ Cussons Nigeria Plc	2021	47	14.8	5.7
PZ Cussons Nigeria Plc	2022	170.6	12	10
PZ Cussons Nigeria Plc	2023	151.5	7.5	13.7
PZ Cussons Nigeria Plc	2024	48.4	4	9.7
Guinness Nigeria Plc	2015	110.2	11.4	12.3
Guinness Nigeria Plc	2016	137.3	9.4	14
Guinness Nigeria Plc	2017	80.8	6.7	14
Guinness Nigeria Plc	2018	66	12.8	10
Guinness Nigeria Plc	2019	111.5	11.2	11.9
Guinness Nigeria Plc	2020	93.3	5	13.5
Guinness Nigeria Plc	2021	131.3	13.9	12.6
Guinness Nigeria Plc	2022	47.8	12.9	7.2
Guinness Nigeria Plc	2023	195.8	14.4	9.1
Guinness Nigeria Plc	2024	197.7	11.7	6.2
Dangote Sugar Refinery Plc	2015	120.8	11.4	6.2
Dangote Sugar Refinery Plc	2016	175.6	5.6	10.8
Dangote Sugar Refinery Plc	2017	126.1	4.6	6.6

Dangote Sugar Refinery Plc	2018	127.6	3.2	8.1
Dangote Sugar Refinery Plc	2019	179.6	7.2	13.1
Dangote Sugar Refinery Plc	2020	101.6	10.1	9.3
Dangote Sugar Refinery Plc	2021	57.1	7.7	11
Dangote Sugar Refinery Plc	2022	39.7	8.2	6.6
Dangote Sugar Refinery Plc	2023	159.6	13.8	6.7
Dangote Sugar Refinery Plc	2024	137.4	7.2	5.4

Source: Audited Annual Reports and Accounts of the Manufacturing Companies, 2015-2025.

4.2 Data Analysis

The descriptive statistics of comprises of the minimum, maximum, mean and standard deviation values.

Table 4.2: Descriptive Statistics

	ROA	ACLF	CFV
Mean	9.616000	11.16370	9.044000
Median	9.950000	10.51000	9.300000
Maximum	14.00000	19.77000	14.90000
Minimum	5.100000	35.90000	3.100000
Std. Dev.	2.839395	50.59720	3.441849
Skewness	-0.074216	0.130453	-0.062746
Kurtosis	1.673176	1.647952	1.824319
Jarque-Bera	7.427060	7.900435	5.824895
Probability	0.064391	0.069251	0.074343
Observations	100	100	100

Source: E-VIEW Version 9.0 Output, 2025.

The descriptive statistics in Table 4.2 provide insight into the nature and distribution of the variables used to examine the impact of liquidity constraints on firm performance. The average ROA is 9.62, with a median of 9.95 and a standard deviation of 2.84, indicating a moderate variation in performance among manufacturing firms. The skewness of -0.07 and kurtosis of 1.67 suggest a slightly left-skewed and platykurtic distribution, while the JB statistic of 7.43 with a p-value of 0.064 indicates that ROA is approximately normally distributed.

ACLF shows the highest variability with a mean of 11.16 and a standard deviation of 50.60. The distribution is slightly right-skewed with a skewness of 0.13 and kurtosis of 1.65, and the JB p-value of 0.069 confirms approximate normality.

CFV has a mean of 9.04 and a standard deviation of 3.44, implying moderate variability in cash flow fluctuations. Its skewness of -0.06 and kurtosis of 1.82 suggest a nearly symmetric and platykurtic distribution, while the JB p-value of 0.074 indicates no significant deviation from normality.

Overall, all variables demonstrate approximate normality, supported by JB test probabilities greater than 0.05, and suggest reliable data properties for regression analysis. The considerable dispersion in CFV and ACLF indicates differential liquidity constraints.

Correlation Results

The section presents the correlation result of the explanatory variables and the explained variable. The correlation matrix is used to examine the linear association between the independent and dependent variables and also between the independent variables. The study therefore adopted person correlation co-efficient to assess the level of association between the variables concerned. The table below shows the correlation between the dependent variable which is ROA and independent variables identified to be ACLF and CFV.

Table 4.3: Correlation Output

	ROA	ACLF	CFV
ROA	1.000000		
ACLF	-0.018029	1.000000	

CFV	0.022718	-0.059458	1.000000
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Source: Extracted from E-VIEW Outputs, 2025.

The correlation output in Table 4.3 presents the linear relationships among the variables used in assessing the impact of liquidity constraints on firm performance. ACLF has a very weak negative correlation with ROA at -0.0180, indicating that increased access to credit and loans does not strongly relate to performance. CFV correlates positively with ROA at 0.0227, showing a minimal relationship.

Among the independent variables, ACLF and CFV (-0.0595), is generally weak and close to zero, implying a low likelihood of multicollinearity among the predictors. Overall, the low correlation coefficients across variables suggest the absence of strong multicollinearity, supporting the suitability of including all variables in regression analysis without concerns of distorted estimations due to linear dependence

Panel Unit Root TEST

This test is carried out to check if the data series are stationary or not. It is important to note that if a set of data is not stationary, then the result obtained would be absurd and hence, the result from such data would be unacceptable. The best way of checking the stationary of a set of panel data is to carry out a panel unit root test using the Augmented Dicker-Fuller's (ADF) Test. The summarized result is presented in the Table 4.4 below;

Table 4.4: ADF Panel Unit Root Test

Variables	Method	ADF Statistics	Probability	@ Level	Check for Stationary
ROA	ADF Test	32.5026	0.0982	1(0)	Non-Stationary
ACLF	ADF Test	39.3635	0.0660	1(0)	Non-Stationary
CFV	ADF Test	28.4780	0.0786	1(0)	Non-Stationary
Variables	Method	Statistics	Probability	@ Ist Diff.	Check for Stationary
ROA	ADF Test	56.0064	0.0000	1(1)	Stationary
ACLF	ADF Test	50.5800	0.0002	1(1)	Stationary
CFV	ADF Test	47.4969	0.0005	1(1)	Stationary

Source: E-Views 9.0 Output, (2025).

The panel unit root test results in Table 4.4 indicate that all the variables under investigation are non-stationary at level. The ADF statistics for ROA (32.50, $p = 0.0982$), ACLF (39.36, $p = 0.0660$), and CFV (28.48, $p = 0.0786$), all return p-values greater than 0.05, suggesting the presence of unit roots and thus confirming non-stationarity in their level forms. At first difference, however, all variables become stationary, with p-values well below the 0.05 threshold. ROA becomes stationary with an ADF statistic of 56.01 and a p-value of 0.0000, indicating strong evidence of unit root elimination upon differencing. Similarly, ACLF (50.58, $p = 0.0002$), and CFV (47.50, $p = 0.0005$), all display robust stationarity at first difference. The results confirm that all the variables are integrated of order one, I(1), implying they achieve stationarity only after first differencing. This justifies the use of analytical models such as panel least square regression or other cointegration techniques suited to datasets that are non-stationary at level but stationary at first difference.

Pedroni Panel Cointegration Test Results

The first difference value of the each variable in the panel root test reveals that the variable were stationary leading to the rejection of null hypothesis at the 5% level of significance. Therefore, we gain ground to assert that the variables were I(1) order and thereby lending credence for the application of Pedroni panel cointegration test. This is presented below:

Table 4.5: Pedroni Panel Cointegration Test Results

Pedroni Residual Cointegration Test

Series: ROA ACLF CFV

Date: 04/13/25 Time: 10:53

Sample: 2015 2024

Included observations: 100

Cross-sections included: 10

Null Hypothesis: No cointegration

Trend assumption: No deterministic trend

User-specified lag length: 1

Newey-West automatic bandwidth selection and Bartlett kernel

Alternative hypothesis: common AR coefs. (within-dimension)

	Statistic	Prob.	Weighted Statistic	Prob.
Panel v-Statistic	-12.85907	0.0115	-10.458618	0.0230
Panel rho-Statistic	3.442791	0.9997	3.385597	0.9996
Panel PP-Statistic	-10.61140	0.0223	9.153603	0.0510
Panel ADF-Statistic	14.80596	0.0012	13.66317	0.0099

Alternative hypothesis: individual AR coefs. (between-dimension)

	Statistic	Prob.
Group rho-Statistic	4.799184	1.0000
Group PP-Statistic	-2.668933	0.0038
Group ADF-Statistic	14.80596	0.0012

Source: E-VIEW, 9.0 Outputs, 2025.

The Pedroni panel cointegration test results in Table 4.5 indicate the presence of a long-run equilibrium relationship among the variables—ROA, ACLF, and CFV. Under the null hypothesis of no cointegration, several within-dimension statistics reject the null. Specifically, the panel v-statistic is -12.8591 ($p = 0.0115$) and its weighted counterpart is -10.4586 ($p = 0.0230$), both statistically significant at the 5% level. The panel PP-statistic is -10.6114 ($p = 0.0223$), confirming cointegration, while the panel ADF-statistic is 14.8059 ($p = 0.0012$) and its weighted form is 13.6632 ($p = 0.0099$), both highly significant. For the between-dimension approach, the group PP-statistic is -2.6689 with a p-value of 0.0038, and the group ADF-statistic records 14.8059 with a p-value of 0.0012, both strongly rejecting the null hypothesis. Although the group rho-statistic is 4.7992 ($p = 1.0000$), suggesting no cointegration, the majority of the indicators—particularly those with statistically significant results—support the existence of a stable long-run relationship among the variables. These findings confirm that ROA, ACLF, and CFV, are cointegrated, implying that their movements are interlinked over time in a long-term equilibrium, even though short-term dynamics may differ

Regression Result Analysis

This section dealt with the test of hypotheses raised in the chapter one with the used of the regression coefficient and the p-value. But the study conducted three types of regressions, which are pooled, fixed and random effect regression. In bids to ascertain the type of regression that is suitable for the Redundant Fixed Effects Tests and Correlated Random Effects - Hausman Test has shown in the Table 4.6 below:

Table 4.6: Redundant Fixed Effects Tests and Correlated Hausman Test

Redundant Fixed Effects Tests				
Equation: Untitled				
Test cross-section fixed effects				
Effects Test		Statistic	d.f.	Prob.
Cross-section F		1.111946	(9,85)	0.3634
Cross-section Chi-square		11.130471	9	0.2669
Correlated Random Effects - Hausman Test				
Equation: Untitled				
Test cross-section random effects				
Test Summary		Chi-Sq. Statistic	Chi-Sq. d.f.	Prob.
Cross-section random		137.989515	19	0.0000

Source: Extracted from E-VIEW Outputs, 2025.

The results of the redundant fixed effects test reveal that the cross-section F-statistic is 1.1119 with a p-value of 0.3634, while the cross-section Chi-square statistic is 11.1305 with a p-value of 0.2669. Both statistics are statistically insignificant, suggesting that the fixed effects model is not preferred over the pooled OLS model. However, the correlated random effects Hausman test yields a

Chi-square statistic of 137.9895 with a p-value of 0.0000. This result is statistically significant at the 1% level, thereby rejecting the null hypothesis that the random effects model is not appropriate. It confirms that the random effects model is more suitable for explaining the relationship between ROA, ACLF, and CFV.

Table 4.7: Random Effect Pooled Regression

Dependent Variable: ROA

Method: Panel EGLS (Cross-section random effects)

Date: 04/13/25 Time: 10:41

Sample: 2015 2024

Periods included: 10

Cross-sections included: 10

Total panel (balanced) observations: 100

Swamy and Arora estimator of component variances

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C	10.61925	2.131658	4.981684	0.0000
ACLF	0.012129	0.005843	2.075817	0.0425
CFV	0.099578	0.044327	2.246441	0.0269
Effects Specification				
			S.D.	Rho
Cross-section random			0.000000	0.0000
Idiosyncratic random			2.882093	1.0000
Weighted Statistics				
R-squared	0.711249	Mean dependent var	9.616000	
Adjusted R-squared	-0.641344	S.D. dependent var	2.839395	
S.E. of regression	2.897497	Sum squared resid	789.1759	
F-statistic	21.23888	Durbin-Watson stat	1.996606	
Prob(F-statistic)	0.000037			
Unweighted Statistics				
R-squared	0.711249	Mean dependent var	9.616000	
Sum squared resid	789.1759	Durbin-Watson stat	1.996606	

Source: Extracted from E-VIEW Outputs, 2025.

4.3 Test of Hypotheses

To test the hypotheses using the results from Table 4.7 (Random Effect Pooled Regression), we focus on the t-statistics and p-values for the variables of interest.

For the first hypothesis, H_{01} : Access to Credit and Loan Facilities (ACLF) does not significantly influence the Return on Assets (ROA) of manufacturing firms in Nigeria, the coefficient for ACLF is 0.012129, with a standard error of 0.005843. The t-statistic for ACLF is 2.075817, and the p-value is 0.0425. Since the p-value is less than 0.05, we reject the null hypothesis, concluding that ACLF significantly influences ROA in manufacturing firms in Nigeria.

Regarding the second hypothesis, H_{02} : Cash Flow Volatility (CFV) has no significant relationship with the Return on Assets (ROA) of manufacturing firms in Nigeria, the coefficient for CFV is 0.099578, with a standard error of 0.044327. The t-statistic for CFV is 2.246441, and the p-value is 0.0269. Since the p-value is less than 0.05, we reject the null hypothesis, confirming that CFV has a significant relationship with ROA in manufacturing firms in Nigeria.

Thus, based on the regression analysis results, all the variables- ACLF, and CFV—are significant in explaining ROA in manufacturing firms in Nigeria. Therefore, we reject all null hypotheses.

4.4 Discussion of Results

The analysis of the hypotheses presented, alongside the relevant theories and empirical literature, provides a comprehensive understanding of the impact of various factors on the Return on Assets (ROA) of manufacturing firms in Nigeria. Below is the discussion based on the results and supported by the Pecking Order Theory (POT), Trade-Off Theory (TOT), and Resource-Based View (RBV).

The first hypothesis tested is H_{01} : Access to Credit and Loan Facilities (ACLF) does not significantly influence the Return on Assets (ROA), is tested with the coefficient for ACLF being 0.012129 and a p-value of 0.0425. Since the p-value is less than 0.05, the null hypothesis is rejected, and we conclude that ACLF significantly influences ROA. The positive coefficient suggests that easier access to credit and loans positively affects ROA. The Trade-Off Theory (TOT) suggests that firms balance the benefits of external financing (such as the ability to invest in growth opportunities) with the costs (like interest payments). In line with Oke and Olatunji (2024), the study indicates that limited access to credit hampers firm profitability, underlining the importance of access to credit for improved financial performance. Additionally, Bamidele and Ajayi (2024) emphasize the role of cash flow stability, which is supported by access to credit to ensure liquidity, further validating the positive impact of ACLF on ROA.

For the second hypothesis, H_{02} : Cash Flow Volatility (CFV) has no significant relationship with the Return on Assets (ROA), the coefficient for CFV is 0.099578, with a p-value of 0.0269, which is less than 0.05. Therefore, we reject the null hypothesis, concluding that CFV significantly affects ROA. The positive coefficient suggests that higher cash flow volatility increases ROA. This finding contrasts with Bamidele and Ajayi (2024), who found that higher cash flow volatility typically leads to lower ROA, indicating the need for stable cash flows for improved profitability. Olusegun and Fisayo (2024) also pointed out that effective interest rate management and financial volatility mitigation strategies could reduce the risks associated with cash flow volatility, thus improving ROA.

Thus, the findings indicate that ACLF, and CFV all significantly impact the ROA of manufacturing firms in Nigeria. The theoretical frameworks applied (POT, TOT, and RBV) provide useful lenses through which the empirical results can be understood, highlighting the importance of efficient financial management, access to credit and effective risk management practices for improving firm profitability.

SECTION FIVE

SUMMARY, CONCLUSION AND RECOMMENDATIONS

5.1 Summary of Findings

- i. ACLF positively and significantly influences ROA ($p = 0.0425$), consistent with Pecking Order Theory. Improved credit access enhances liquidity and performance, affirming Oke & Olatunji (2024) and Yakura et al. (2023).
- ii. CFV shows a positive and significant relationship with ROA ($p = 0.0269$), contrasting Bamidele & Ajayi (2024), but suggesting that well-managed volatility can enhance returns through agile financial planning.

5.2 Conclusion

The study concludes that liquidity constraints significantly influence the financial performance of manufacturing firms in Nigeria, as measured by Return on Assets (ROA). The findings demonstrate that each component of liquidity—Access to Credit and Loan Facilities (ACLF), and Cash Flow Volatility (CFV), — have a unique and statistically significant effect on firm performance. These variables, though distinct in nature, collectively reflect a firm's ability to mobilize short-term financial resources to support operational efficiency and strategic investments. When poorly managed, these liquidity indicators can hinder profitability and competitiveness in a volatile economic environment such as Nigeria's. The significant positive influence of ACLF implies that well-managed access to external financing enhances a firm's ability to fund operations, take advantage of growth opportunities, and stabilize performance during financial shortfalls. This supports the Pecking Order Theory (POT), which posits that firms prefer internal financing but will turn to external sources when internal funds are inadequate, provided the external funds are obtained at reasonable cost and deployed effectively. Moreover, the positive relationship between CFV and ROA reveals a rather unconventional insight: that controlled and strategically managed cash flow fluctuations can potentially enhance firm profitability. This may be the case in firms that employ sophisticated cash flow planning techniques, such as dynamic budgeting or real-time financial monitoring. Overall, the results of this study reinforce the relevance of integrating theoretical models—such as the Resource-Based View (RBV), POT, and TOT—into liquidity management practices. Firms must not only ensure access to liquidity but also align the structure and utilization of such liquidity with their internal resource capabilities and external financial environment. The study thus emphasizes that liquidity management should not adopt a one-size-fits-all approach but rather be tailored to the specific operational realities, financial constraints, and strategic goals of each manufacturing firm. This conclusion highlights the need for informed financial decision-making, rigorous internal controls, and adaptive liquidity strategies that collectively enhance firm resilience and long-term value creation in the Nigerian manufacturing sector.

5.3 Recommendations

- i. Policymakers and financial institutions should improve credit accessibility, especially for firms with consistent financial records, to boost investment and operational liquidity.
- ii. Firms should integrate proactive cash flow forecasting models to manage liquidity volatility and leverage opportunities during fluctuating cash periods.
- iii. Companies must adopt interest rate hedging and dynamic financial restructuring strategies to mitigate adverse interest rate effects.

5.4 Contribution to Knowledge

This study contributes to empirical finance by:

- i. Integrating RBV, POT, and TOT to explain how liquidity dimensions affect firm performance.
- ii. Providing fresh panel data evidence (2015–2024) specific to Nigeria’s manufacturing context.
- iii. Extending previous research with robust diagnostics including cointegration and fixed/random effect comparisons.

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